

Presse release

Laupheim, October 2021

Integrated ordering process at Bayer and Uhlmann

Just one click and the spare part for the pharmaceutical packaging line is already on its way. Thanks to the integration of Uhlmann E-Commerce into its own ordering system, the purchasing process used by Bayer AG employees has been greatly simplified.

Since the introduction of the cloud-based SmartBuy ordering system, Bayer AG has been working on simplifying purchasing processes. The life science company has now taken a major step forward in terms of ordering spare parts for pharmaceutical packaging lines: Bayer has integrated SmartBuy and the E-Commerce of Uhlmann Pac-Systeme GmbH & Co. KG. Now users can purchase spare parts from the Uhlmann E-Commerce set-up via their own procurement system – the keyword being eOrdering. There's also eInvoicing, whereby invoices are also sent digitally. The advantages for both sides are obvious: manual entries can be reduced, leading to significantly lower error rates, while those responsible at Bayer get to benefit from simple, time-saving processes.

“The B2B integration with Uhlmann is an important milestone and will enable new, up-to-date processes in terms of the procurement of spare parts. We are very pleased to have a partner in Uhlmann who is making developments at both product and process level while maintaining a future-focused approach,” emphasizes Dieter Pfeifer, Category Manager for Equipment & PCT, EMEA at Bayer AG.

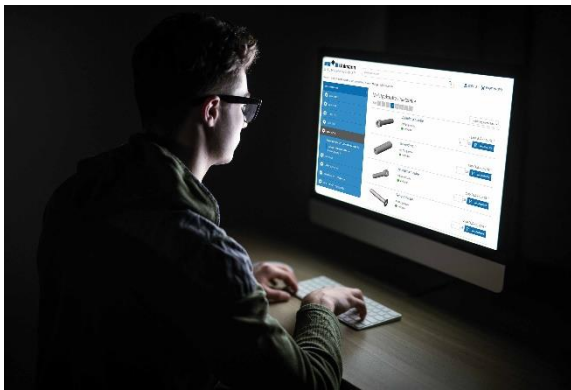
For Uhlmann, this is another important step as a digital pioneer in the pharmaceutical industry. “By integrating all the functions of Uhlmann E-Commerce, we have created an excellent customer experience and a high level of transparency – and that's what makes good service. In general, customers are increasingly asking for B2B integrations like these and we intend to be at the forefront of this. With this in mind, we were happy to accept our customer's challenge and successfully implemented the first link with Bayer,” said Christoph Werz, Manager Business Development at Uhlmann. Since March 2021, however, customers without integration have also been benefitting from Uhlmann E-Commerce. The new web shop offers more than 100,000 available spare parts, transparent delivery times and simple, intuitive operation.

ABOUT UHLMANN

Uhlmann Pac-Systeme GmbH & Co KG is one of the world's leading system suppliers for the packaging of pharmaceuticals in blisters, bottles and cartons. In addition to its innovative packaging lines, Uhlmann offers consulting, project management, comprehensive services and digital solutions from a single source. The company is part of the Uhlmann Group, which generated sales of EUR 423 million in the 2020/21 financial year, with around 2600 employees. Other companies in the Uhlmann Group include KOCH Pac-Systeme, Cremer Spezialmaschinen, Wonder Packing Machinery and Axito.

Visit www.uhlmann.de and www.uhlmann-group.com for more information.

PRESS PICTURES



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